

IDEAL INNOVATIONS, INC.



GSA SCHEDULE 70

**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY
SCHEDULE PRICE LIST**

GS-35F-049BA

March 24, 2017

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address of GSA Advantage! is:

<http://www.GSAAdvantage.gov>

Schedule Title – General Purpose Commercial Information Technology Equipment, Software, and Services

Contract No.: GS-35F-049BA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at <http://fss.gsa.gov>

Period covered by Contract: October 30, 2013 - October 29, 2018

Ideal Innovations, Inc.
950 N. Glebe Road, Suite 800
Arlington, VA 22203
(703) 528-9101

<http://www.idealinnovations.com>

Business Size: Small Business

Contract Administration: Marcia Enyart

Telephone: 571-480-5009

FAX: 703-528-1913

E-mail: contracts@idealinnovations.com

CUSTOMER INFORMATION

1a. Awarded Special Item Numbers (SINs).

SIN 132 60F Identity and Access Management Professional Services
SIN 132 51 Information Technology Professional Services

1b. Identification of the Lowest Priced model number and lowest unit price for that model for each special item number awarded in the contract: Not applicable

1c. A description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees who will perform services. See attached Labor Category Descriptions

2. Maximum Order: \$475,000.00

3. Minimum Order: \$100,000.00

4. Geographic Coverage (delivery area): WorldWide

5. Point(s) of Production: 950 N. Glebe Road, Suite 800, Arlington, VA 22203

6. Discount from List Price or Statement of New Price: Government Net prices (discounts already deducted).

7. Quantity Discounts: None offered

8. Prompt Payment Terms: Net 30 days

9a. Notification that Government Purchase Cards are accepted at or above the micro-purchase threshold: YES

9b. Notification that Government Purchase Cards are accepted at or above the micro-purchase threshold: will accept over \$2,500.00

10. Foreign Items: None

11a. Time of Delivery: Specified in the Task Order

11b. Expedited Delivery: Contact Contractor

11c. Overnight and 2-day Delivery: Contact Contractor

11d. Urgent Requirements: Contact Contractor

12. F.O.B. Point(s): Destination

13a. Ordering Address: 950 N. Glebe Road, Suite 800, Arlington, VA 22203

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (ffs.gsa.gov/schedules)

14. Payment Address: 950 N. Glebe Road, Suite 800, Arlington, VA 22203

15. Warranty Provision: Contractor's Standard Commercial Warranty

16. Export Packaging Charges: Not applicable

17. Terms and conditions of Government commercial credit card acceptance (any thresholds above the micro-purchase level): Contact Contractor

19. Terms and Conditions of Installation: Not Applicable

20a. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any discounts from List Prices: Not Applicable

20a. Terms and Conditions of Any Other Services: Not Applicable

21. List of Service and Distribution Points: Not Applicable

22. List of Participating Dealers: Not Applicable

23. Preventive Maintenance: Not Applicable

24a. Special Attributes Such as Environmental Attributes: Not Applicable

24b. Section 508 Compliance for EIT: Not Applicable

25. Data Universal Numbering System (DUNS) Number: 047665075

26. Notification regarding registration in System for Award Management (SAM) database: Registered and Active in SAM

Government Awarded Prices inclusive of the 0.75% Industrial Funding Fee (IFF) that is collectable and payable to the GSA.

Labor Category Name	Unit	BASE PERIOD				
		Year 1	Year 2	Year 3	Year 4	Year 5
SIN 132 60F		30 OCT 13	30 OCT 14	30 OCT 15	30 OCT 16	30 OCT 17
SIN 132 51		29 OCT 14	29 OCT 15	29 OCT 16	29 OCT 17	29 OCT 18
Executive Director / Program Manager IV	Hour	\$231.52	\$237.31	\$243.24	\$249.32	\$255.55
Program / Technical Manager III	Hour	\$194.02	\$198.87	\$203.84	\$208.94	\$214.16
Program / Technical Manager II	Hour	\$159.17	\$163.15	\$167.23	\$171.41	\$175.69
Program Analyst IV	Hour	\$120.37	\$123.38	\$126.46	\$129.63	\$132.87
Engineer / Scientist IV	Hour	\$231.52	\$237.31	\$243.24	\$249.32	\$255.55
Engineer / Scientist III	Hour	\$159.17	\$163.15	\$167.23	\$171.41	\$175.69
Engineer / Scientist II	Hour	\$141.35	\$144.88	\$148.51	\$152.22	\$156.02
Engineer / Scientist I	Hour	\$83.84	\$85.94	\$88.08	\$90.29	\$92.54
IT Administrator III	Hour	\$106.57	\$109.23	\$111.97	\$114.76	\$117.63
IT Administrator II	Hour	\$94.99	\$97.36	\$99.80	\$102.29	\$104.85
IT Administrator I	Hour	\$72.44	\$74.25	\$76.11	\$78.01	\$79.96
Operator	Hour	\$49.02	\$50.25	\$51.50	\$52.79	\$54.11
Program Assistant	Hour	\$66.19	\$67.84	\$69.54	\$71.28	\$73.06
Logistician II	Hour	\$98.23	\$100.69	\$103.20	\$105.78	\$108.43

Education/Experience Substitutions:

The following presents the allowable substitutions based on education and experience unless specified in row:

- Two (2) years' experience (in addition to minimum experience requirements) may be substituted for an Associate's degree
- Four (4) years' experience (in addition to minimum experience requirements) may be substituted for a Bachelor's degree.
- Two (2) years' experience (in addition to minimum experience requirements and Bachelor's degree) may be substituted for a Master's degree.
- Two (2) years' experience (in addition to minimum requirements and Master's degree) may be substituted for a Ph.D.
- For categories where a Bachelor's degree is required, a Master's degree may be substituted for two (2) years' experience; or a doctoral degree may be substituted for three (3) years' experience.

Labor Category Descriptions

Executive Director / Program Manager IV:

Functional Responsibilities:

- Overall management authority for a program or project. The Program Manager is the contractor's authorized interface with the Government Contracting Officer (CO) or the Contracting Officer's

representative. Meets periodically with the Government to review the quality of services being provided, ensure services meet expectations, and address any contract issues.

- Responsible for resources, work standards, schedules, reviewing progress reports, supervising personnel, communicating policies, purposes, goals, accomplishments and responsible for overall contract performance.
- Develops plans. Executes scheduled activities. Compares work against, quality, cost targets, schedule and risk occurrence. Adjusts priorities, resources and implements contingency plans to meet goals and objectives.
- Using prescribed methods and information; develops draft inputs to program documentation for reviews and final draft documents for conformity to requirement and completeness. Organizes and maintains management files; tracks preparation and delivery status of date deliverables.
- Attends meetings, designs reviews, working groups and briefings; reports issues and problems; recommends solutions.

Education: Masters or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Minimum 12 years.

Program / Technical Manager III

Functional Responsibilities:

- Overall management authority for a program or project. The Program Manager is the contractor's authorized interface with the Government Contracting Officer (CO) or the Contracting Officer's representative. Meets periodically with the Government to review the quality of services being provided, ensure services meet expectations, and address any contract issues.
- Responsible for resources, work standards, schedules, reviewing progress reports, supervising personnel, communicating policies, purposes, goals, accomplishments and responsible for overall contract performance.
- Develops plans. Executes scheduled activities. Compares work against, quality, cost targets, schedule and risk occurrence. Adjusts priorities, resources and implements contingency plans to meet goals and objectives.
- Using prescribed methods and information; develops draft inputs to program documentation for reviews and final draft documents for conformity to requirement and completeness. Organizes and maintains management files; tracks preparation and delivery status of date deliverables.
- Attends meetings, designs reviews, working groups and briefings; reports issues and problems; recommends solutions.

Education: Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical management disciplines.

Experience:

- Ten (10) years' total experience or equivalent in accordance with Education/Experience Substitutions paragraph above.
- Five (5) years' demonstrated supervisory or management experience.

Program / Technical Manager II

Functional Responsibilities:

- Overall management authority for a program or project. The Program Manager is the contractor's authorized interface with the Government Contracting Officer (CO) or the Contracting Officer's representative. Meets periodically with the Government to review the quality of services being provided, ensure services meet expectations, and address any contract issues.
- Responsible for resources, work standards, schedules, reviewing progress reports, supervising personnel, communicating policies, purposes, goals, accomplishments and responsible for overall contract performance.
- Develops plans. Executes scheduled activities. Compares work against, quality, cost targets, schedule and risk occurrence. Adjusts priorities, resources and implements contingency plans to meet goals and objectives.
- Using prescribed methods and information; develops draft inputs to program documentation for reviews and final draft documents for conformity to requirement and completeness. Organizes and maintains management files; tracks preparation and delivery status of date deliverables.
- Attends meetings, designs reviews, working groups and briefings; reports issues and problems; recommends solutions.

Education: Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical management disciplines.

Experience:

- Six (6) years total experience or equivalent in accordance with Education/Experience Substitutions paragraph above.
- Three (3) years managing, supervising, or leading task assignments.

Program Analyst IV

Functional Responsibilities:

- Provides support services to management, stakeholders, and staff in all facets of the work. Supports eliciting and deriving requirements from stated requirements, statements of work and objectives to facilitate planning, design, process development, development and testing.
- 2. Assist in developing plans, procedures, progress documents, reports, and analysis across a range of information technology program services and products.
- Conducts planning, progress monitoring/reporting, gap analysis and solution development in all needed areas including but is not limited to: requirements, budgets, costs, planning, operations, scheduling, communications, risk, staffing, configuration management, procurement, business case, analysis of alternatives, root cause analysis, and quality assurance.
- Produce Document deliverables.
- Coordinates across programs and projects in assigned areas.

Education: Bachelor's Degree or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Six (6) years' experience directly related to the task area or as a program or project manager.

Engineer / Scientist IV

Functional Responsibilities:

- Leads and/or executes engineering development process.
- Leads or participates in eliciting and/or deriving requirements from stated objectives and requirements. Designs input, outputs, and processes for system components or modules. Integrates the system or system of systems into a whole. Documents a system or system of systems design.
- Participates in all phases of development and engineering with emphasis on planning, analysis, development, integration, testing, documentation and presentation of the engineering.
- Provides plans, performance management, capacity planning, testing and validation, benchmarking and staffing of an engineering management plan. Supports root cause analyses.
- Interfaces with other team members to promote communications, status, progress and problem solving to aide in meeting goals.

Education: Master's Degree in Engineering, Computer Science, Information System, Business, or other related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Twelve (12) years' specialized experience directly related to the specified task area.

Engineer / Scientist III

Functional Responsibilities:

- Leads and/or executes engineering development process.
- Leads or participates in eliciting and/or deriving requirements from stated objectives and requirements. Designs input, outputs, and processes for system components or modules. Integrates the system or system of systems into a whole. Documents a system or system of systems design.
- Participates in all phases of development and engineering with emphasis on planning, analysis, development, integration, testing, documentation and presentation of the engineering.
- Provides plans, performance management, capacity planning, testing and validation, benchmarking and staffing of an engineering management plan. Supports root cause analyses.
- Interfaces with other team members to promote communications, status, progress and problem solving to aide in meeting goals.

Education: Bachelor's Degree in Engineering, Computer Science, Information System, Business, or other related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Six (6) years specialized experience directly related to the specified task area.

Engineer / Scientist II

Functional Responsibilities:

- Leads and/or executes engineering development process.
- Leads or participates in eliciting and/or deriving requirements from stated objectives and requirements. Designs input, outputs, and processes for system components or modules. Integrates the system or system of systems into a whole. Documents a system or system of systems design.

- Participates in all phases of development and engineering with emphasis on planning, analysis, development, integration, testing, documentation and presentation of the engineering.
- Provides plans, performance management, capacity planning, testing and validation, benchmarking and staffing of an engineering management plan. Supports root cause analyses.
- Interfaces with other team members to promote communications, status, progress and problem solving to aide in meeting goals.

Education: Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Three (3) years' specialized experience directly related to the specified task area.

Engineer / Scientist I

Functional Responsibilities:

- Leads and/or executes engineering development process.
- Leads or participates in eliciting and/or deriving requirements from stated objectives and requirements. Designs input, outputs, and processes for system components or modules. Integrates the system or system of systems into a whole. Documents a system or system of systems design.
- Participates in all phases of development and engineering with emphasis on planning, analysis, development, integration, testing, documentation and presentation of the engineering.
- Provides plans, performance management, capacity planning, testing and validation, benchmarking and staffing of an engineering management plan. Supports root cause analyses.
- Interfaces with other team members to promote communications, status, progress and problem solving to aide in meeting goals.

Education: Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: New bachelor's graduate acceptable.

Information Technology (IT) Administrator III

Functional Responsibilities:

- Install, configure, and support systems, subsystems, components. Performs work in or on operations, networks, databases, or hardware.
- Understand all technical aspects of the system in detail including but not limited to software/database operation, hardware, system configurations, network architecture, system architecture, system interfaces, and protocols.
- Operational monitoring, maintenance, and troubleshooting. Maintain the system, network, hardware and software. Monitor systems and network to ensure network availability to all system users and perform necessary maintenance to support network availability.
- Interfaces with engineering and program management. Interfaces with hardware and software vendors to obtain technical information and assistance.
- Plan, coordinate, and implement network security measures. Implements information assurance and information security activities and protocols.

- Defines and executes installation or tear down, start-up, testing, shutdown, and recovery processes for systems and components.
- Selected packaging / unpacking activities of equipment to facilitate installation or tear down.
- May supervise other network support and client server specialists.

Education: Bachelor's Degree in computer science, information systems, engineering, business, or related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Five (5) years

Information Technology (IT) Administrator II

Functional Responsibilities:

- Install, configure, and support systems, subsystems, components. Performs work in or on operations, networks, databases, or hardware.
- Understand all technical aspects of the system in detail including but not limited to software/database operation, hardware, system configurations, network architecture, system architecture, system interfaces, and protocols.
- Operational monitoring, maintenance, and troubleshooting. Maintain the system, network, hardware and software. Monitor systems and network to ensure network availability to all system users and perform necessary maintenance to support network availability.
- Interfaces with engineering and program management. Interfaces with hardware and software vendors to obtain technical information and assistance.
- Plan, coordinate, and implement network security measures. Implements information assurance and information security activities and protocols.
- Defines and executes installation or tear down, start-up, testing, shutdown, and recovery processes for systems and components.
- Selected packaging / unpacking activities of equipment to facilitate installation or tear down.
- May supervise other network support and client server specialists.

Education: AA or year technical school in computer science, information systems, engineering, business, or related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Five (5) years'

Information Technology (IT) Administrator I

Functional Responsibilities:

- Install, configure, and support systems, subsystems, components. Performs work in or on operations, networks, databases, or hardware.
- Understand all technical aspects of the system in detail including but not limited to software/database operation, hardware, system configurations, network architecture, system architecture, system interfaces, and protocols.
- Operational monitoring, maintenance, and troubleshooting. Maintain the system, network, hardware and software. Monitor systems and network to ensure network availability to all system users and perform necessary maintenance to support network availability.

- Interfaces with engineering and program management. Interfaces with hardware and software vendors to obtain technical information and assistance.
- Plan, coordinate, and implement network security measures. Implements information assurance and information security activities and protocols.
- Defines and executes installation or tear down, start-up, testing, shutdown, and recovery processes for systems and components.
- Selected packaging / unpacking activities of equipment to facilitate installation or tear down.
- May supervise other network support and client server specialists.

Education: AA or year technical school in computer science, information systems, engineering, business, or related scientific or technical discipline or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Three (3) years'

Operator

Functional Responsibilities:

- Performs operations related to networks, databases, or hardware.
- Understand operations and user maintenance of the system in detail including but not limited to software/databases, hardware, system, and network.
- Operational monitoring, maintenance, and troubleshooting. Maintain the system, network, hardware and software. Monitor systems and network to ensure network availability to all system users and perform necessary maintenance to support network availability.
- Interfaces with engineering and program management. Interfaces with hardware and software vendors to obtain technical information and assistance.
- Maintains network security measures. Performs or operates within information assurance requirements and information security activities and protocols.
- Brings on line, secures or recovers software, hardware or systems in accordance with procedures.
- Selected packaging / unpacking activities of equipment to facilitate installation or tear down.

Education: High school diploma or general educational development credential or other equivalent degree program or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Three (3) years' specialized experience directly related to the specified task area.

Program Assistant

Functional Responsibilities:

1. Provide high-level administrative support by conducting research, preparing program or engineering reports, handling information requests, and performing clerical functions such as preparing correspondence, receiving visitors, arranging conference calls, and scheduling meetings, coordinate travel arrangements, set-up work procedures, maintain databases, manage office space and equipment.
2. May also train and supervise lower-level clerical staff.
3. Depending upon program needs tailoring of administrator duties could be focused to, for example, configuration management, records management or other work category.

- **Education:** High school diploma or general educational development credential or other equivalent degree program or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience: Three (3) years' specialized experience directly related to the specified task area.

Logistician II

Functional Responsibilities:

- Performs logistic program activities from conceptual stage through life cycle of product. Develops and implements logistics program activities including ILS, technical documentation, reliability and maintainability, and provisioning.
- Coordinates efforts of subcontractors and field service personnel; resolves logistics problems; and compiles data on standardization and interchangeability of parts to expedite logistic activities.
- Purchasing of systems and equipment, receiving, tracking, shipping, warehousing, data capture/maintenance and GFE compliance.

Education: Bachelor's Degree or equivalent in accordance with Education/Experience Substitutions paragraph above.

Experience:

- Six (6) years' specialized experience directly related to the specified task area.
- Proven experience in logistics, procurement/purchasing, or supply chain management